



HOSPICE

of Martha's Vineyard

37 Years of Neighbor Helping Neighbor

ANNUAL REPORT
2018

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Ex Officio



Photos here and on page 3 by Arletta Charter

The Hospice staff: Tom Hallahan, Alexae Levin, Lori Shaller, Jill De La Hunt, Shelly Davis, Lori Perry, Chantale Patterson, June Miller, Michele Spaulding. Missing: Lisa Vieira, Meg Verret, Kealee Rainaud, Gwenn Mead, Laurie Perry.

OUR STAFF

Thomas J. Hallahan, Sc.D.
Executive Director

Chantale Patterson, R.N.,
OCN., CHPN
Clinical Director

Rabbi Lori Shaller
Spiritual Advisor

Lisa M. Vieira, M.D.
Medical Director

Shelly Davis, Ed.D.
Counselor

Jillian De La Hunt, LICSW
Counselor

Alexae Levin
Administration Staff

Gwenn A. Mead, R.N., CNOR
Hospice Nurse

June Miller, R.N.
Hospice Nurse

Laurie Perry
Administration Staff

Lori Perry, R.N., CHPN
Hospice Nurse

Kealee Rainaud, LICSW
Counselor

Michele Spaulding, R.N.
Hospice Nurse

Meg Verret, R.N.
Hospice Nurse

FROM THE PRESIDENT AND EXECUTIVE DIRECTOR

Dear Friends,

It is with great pride that Hospice of Martha's Vineyard offers our 2018 Annual Report to our supporters, reflecting upon our good work, as well as certain future challenges. After 37 years, we remain firmly committed to our core mission to provide quality hospice and bereavement services at no cost to all who are facing serious illness, grief, and death on the Island. We are extremely fortunate to have a phenomenal hospice team who are dedicated and committed to serve our patients and their families with the utmost care and compassion.



Thomas Hallahan.



Kevin Carey.

Hospice of Martha's Vineyard is an organization that remains responsive to the needs of our Island community. In the past fiscal year, we were privileged to provide hospice services to 105 patients, an increase of 100% since moving into our new office in 2012. We continue to offer counseling services to our hospice families, as well as those outside of Hospice, who have suffered a death within our community. Our

bereavement program supported family members and loved ones with 113 clients being seen in 2018.

In the coming years, we will be faced with ongoing challenges. The two most pressing issues will be our physical space needs and the increase in staffing to meet the needs of our ever-growing hospice and bereavement caseloads, and the corresponding budget impact of each. Additionally, we need to focus outreach to underserved communities, ensuring that all members of our Island's multicultural community are aware and have access to hospice and bereavement services.

We appreciate the support of our donors, volunteers, and friends, and take very seriously the trust that you place in us. Thank you for all that you do to support our mission and important work.

We could not do what we do without your support.

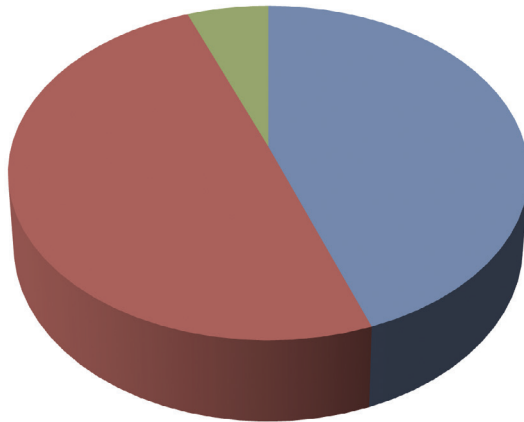
A handwritten signature in blue ink, reading "Thomas Hallahan".

Thomas Hallahan, Sc.D.
Executive Director

A handwritten signature in blue ink, reading "Kevin Carey".

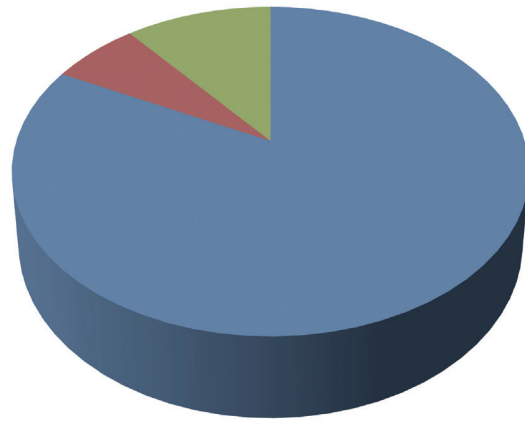
Kevin Carey, M.D.
President, Board of Directors

2018 REVENUES



- Donations
- Fundraising Events
- Grants

2018 EXPENSES



- Program/Personnel
- Fundraising
- Administration

2018 FINANCIAL REPORT

SUMMARY:

Our revenues of \$436,215 decreased by \$22,507 from 2017. This is primarily the result of a decline in our Fundraising Events of \$19,441.

Our expenses amounted to \$723,097, an increase of \$23,204 from 2017. The increase was for additional hospice care provided to the increasing number of patients we are caring for.

This resulted in an operational deficit of \$286,882. The annual deficits are covered by the authorized allocation of not more than 5% of the average of the last three years Endowment balance.

It should be noted that the Market Value of Endowment declined by \$350,811 in 2018, after several years of significant growth.

COMMENTS:

The Board of Directors is most grateful to the community for their donations and support of our events. This has allowed us to provide: support and individualized quality of life plans; assistance in understanding medical options; comprehensive, supportive nursing care; coordination of medical, social and spiritual services; bereavement and counseling.

The need for hospice care continues to increase on our Island. However, it is evident that for Hospice to continue to provide for these increasing demands, we require additional support from our entire community. In the future, it is essential that we are able to increase our donations significantly in order to cover these increases for additional staff, space and annual revenue shortfalls.

2018 REVENUE

Donations	\$ 193,849
Events	\$ 216,710
Grants	\$ 25,656
Total Revenue	\$ 436,215

2018 EXPENSES

Program/Personnel	\$ 596,810
Fundraising.....	\$ 47,243
Administration	\$ 79,044
Total Expenses.....	\$ 723,097
<u>Net change in assets</u>	<u>-\$ 286,882</u>

INVESTMENT PERFORMANCE

The 2018 report from our investment management group shows the following:

Balance on Jan. 1, 2018	\$ 5,967,682
ADDITIONS:	
Dividends and interest	\$ 149,263
Subtotal.....	\$ 6,116,945
DEDUCTIONS:	
Investment management fees	\$ 31,768
Withdrawals to fund portion of deficit.....	\$ 260,000
Total deductions	\$ 291,768
Balance before unrealized gains (losses)	\$ 5,825,177
Net unrealized gains as of Dec. 31, 2018.....	\$ -350,811
Balance as of Dec. 31, 2018.....	\$5,474,366

Please note, these numbers are preliminary and unaudited.

GRANTORS AND FOUNDATIONS

Your investment in Hospice of Martha's Vineyard makes our work possible. Thank you for your continued trust and support.

Anonymous
Cape & Islands United Way
Ruth J. Bogan – Ruth Redding Memorial Fund
Brigish Fabian Fund of the Jewish Communal Fund
Farm Neck Foundation
Ralph Franklin

Henry & Carol Goldberg
Kathryn Goodman Foundation
Martha's Vineyard Savings Bank Charitable Fund
Permanent Endowment for Martha's Vineyard
Rotary of Martha's Vineyard
Spector Family Foundation

‘We can harness the awareness of death to appreciate the fact that we are alive, to encourage self-exploration, to clarify our values, to find meaning, and to generate positive action.’

— *Frank Ostaseski, author*

2018: THE YEAR IN REVIEW

FOR HOSPICE OF MV, 2018 was a year of growth, challenges and transitions, with the focus always on our central mission of bringing care and comfort to those with terminal illness across the diverse human landscape of the Island community.

For the Bereavement Program, it was a year of adjustment following the retirement, late in 2017, of Trudy Carter. Trudy anchored the program for more than a dozen years and was a beloved figure – not an easy act to follow. Shelly Davis joined the Hospice team in February as a counselor, and Kealee Rainaud was hired as an additional counselor late in the summer. By year’s end, 50 clients were receiving counseling from the Bereavement Program staff – most of them partners or children of hospice patients who have died.

In 2018, the monthly census of clients receiving hospice care ranged from 27 people to a high of 36 at the end of August – a new record for this organization. Overall, the caseload of Hospice MV has more than doubled over the past half-dozen years.

And at year’s end a wild card was thrown into the equation when HopeHealth – the hospice agency that allows patients to receive services by accessing their insurance hospice benefit – announced its plans to end service to the Island

at the beginning of 2019. VNA of Cape Cod and the Islands has been working to be able to provide Medicare-based hospice services to Island patients, and began taking referrals in the first weeks of February. But how this new arrangement plays out, and what its repercussions will be for the Hospice of MV caseload, still remains to be seen.

It’s important to note that throughout the years when HopeHealth offered its hospice services on Martha’s Vineyard, our organizations saw each other as collaborators. Hospice and HopeHealth shared a table last spring at the MV Hospital’s annual health fair, explaining each service so prospective patients could decide which was better for them. The two organizations have partnered to bring professional training opportunities to the Island for our staffs. In June, for example, HopeHealth and Hospice co-sponsored an eight-hour dementia cross-training for volunteers and staff who work with clients at Windemere.

The Hospice of MV staff will remember 2018 as the year of training for, and implementation of, the modern system of recordkeeping known as EMR – electronic medical records. On a more human and less technical front, 2018 was also the year of Hospice’s staff retreat, held in December.

Each substantial gift allows us to put less focus on paying our bills, and more attention toward providing the compassionate end-of-life care that represents the heart of the Hospice mission.

Led by professional facilitator Nina Selvaggio, it was a productive day of work focused on gaining insight into ways in which the Hospice of MV team might work best together, and on planning the organization's path forward.

A highlight of 2018 for Hospice of MV was the annual Remembrance Luncheon held in May at the Harbor View Hotel. Attended by 49 people, it was a special opportunity for our Hospice family and friends, led by Rabbi Lori Shaller, to reflect on the lives of those who have died. The Black Brook Singers once again performed their inspirational Wampanoag music, and at the conclusion of the luncheon Gus Ben David released his homing pigeons from the Harbor View porch.

Hospice's Oak Bluffs Road Race event drew more than 500 entrants in May, and our largest fundraising event, the Summer Soiree, was attended by more than 325 people in August. Hospice's eighth annual summer golf tournament, organized once again by Bud Lamoreaux, was such a success that the event has now been named in his honor. At year's end, the traditional Homemade from the Heart gift sale and the annual Reflections of Peace Christmas Concert also brought in essential funds for the ongoing work of Hospice. However, after all the countless hours of work that went into July's three-day tennis tournament for a net profit of just over \$8,000, it was decided not to undertake this event again in 2019.

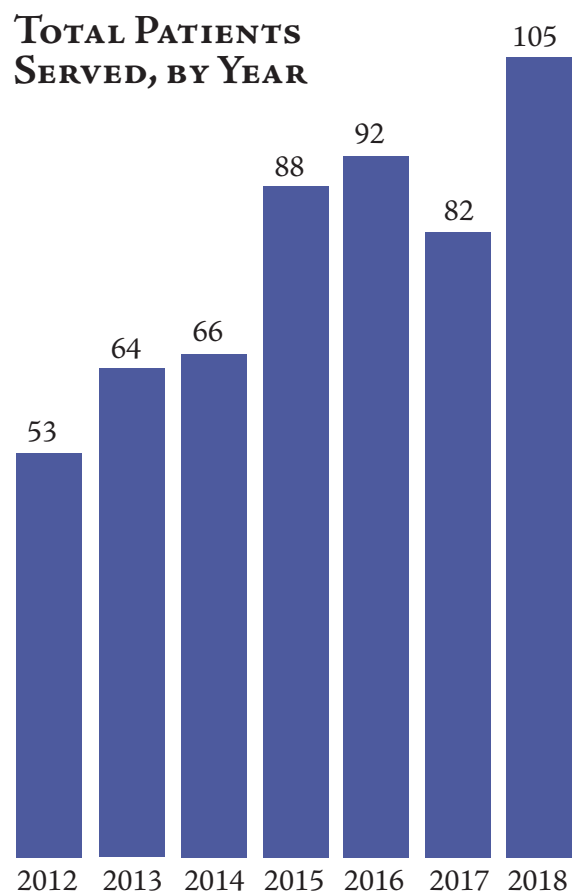
The calculus of summer fund-raising on Martha's Vineyard is daunting, and becomes more so every year as the Island's many worthy nonprofits pack the calendar with benefit events. We are enduringly grateful to the dozens of volunteers

who make our fund-raising events possible, even as direct donations to Hospice of MV become more vital each year to our continued viability. Simply put, each substantial gift to Hospice allows us to put less focus on paying our bills, and more attention toward providing the compassionate end-of-life care that represents the

heart of the Hospice mission.

Looking back across the trends of recent years, and forward with an eye to the demographics of a steadily aging Vineyard community, it's easy to see that this twofold challenge – providing our essential services and finding the funds to continue them – will only grow. As Hospice of MV looks to 2019 and the years beyond, we rededicate ourselves to meeting this community's end-of-life needs, and we thank you for the support that makes our work possible.

**TOTAL PATIENTS
SERVED, BY YEAR**



2018: THE HOSPICE DONOR LIST

Because Hospice of Martha's Vineyard never bills for its services, it is only through the generosity of our supporters that our caring work is possible. The list below reflects giving to Hospice during the past calendar year. Every effort has been made to ensure its accuracy. Still, we apologize for any unintended errors.

\$25,000+

The Estate of George L. Wey

\$15,000+

John Brannen, in memory of Catherine Brannen

\$10,000+

Nora & John "Tony" Nevin

\$5,000+

Kevin & Joan Carey
The Cromwell Charitable Foundation
Ralph Franklin
Kathryn Goodman Foundation
Walbrige Fund

\$2,500+

Judith M. Brown
June Ellien
Janice Florin
Mary Hochberg
Howell Family Charitable Foundation
Ellen Muglia
Vito & Mary Ann Palermo
Migsie & Gar Richlin Foundation
George & Joan Thomas

\$1,000+

Arthur & Mary Allen
John C. Anderson
Elizabeth Barringer & John Clark
David Behnke & Paul Doherty
Robert & Deborah Bennett
Steve & Edeltraud Bradley
Elizabeth Bramhall
Alan A. & Joyce Brigish
Paul & Mary Brissette
Wayne & Jacqui Budd
Thomas & Sylvia Courtney
Ann Deitrich
Bonnie & Bob Dicario
Thomas & Dianne Durawa
Morris & Pamela Flam
John R. & Alice Gersh
Constance Goodwin & Richard Cascarino
Jewish Communal Fund

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Harriet Potter
Heinz H. Puetthoff
Peter Rentschler
Allen Rugg & Suzanne Boyer
Donald Schumacher
Kathleen & Joseph Sollitto
St. Andrew's Episcopal Church
Ned Sternick & Andrea Quigley
Melvin D. & Neva Thornhill
Margaret & John Verret
Michael Wallo
Peggy West
Anda Woodward

\$500+

Janet & John Aldeborgh
John & Helen Anderson
Basement Designs
Daniel E. & Wendy Bender
Pam Bessie
Katrine Bosley
Elizabeth M. Bowring
Leota S. Branche
Karen I. Bressler & Steve Rabin
Regina S. Brighton
Susan Brown
Margaret Burke
Donna & Robert Cavallo
Fred Condon & Carlene Gatting
Judith A. & Michael Cunniffe
Jayne & Doug DeBettencourt
George L. Derbyshire
Ellen Epstein
Jennifer Estabrook & James McNeely
Federated Church
Iris Freeman

Molly Glasgow
Grace Episcopal Church
Don & Pat Griesdon
Marc Hanover
John Houston & Katherine Read
Connie & Robert A. Iadicicco
IBM International Foundation
Island Housing Trust
Ralph J. & Alvida Jones
Knight & Zadeh Builders, Inc.
Sheri Lamoreaux
Dee Lander
Elizabeth Langer
Ken Langer
Ann Lees
Rosalind Lefebber
Lucky Hank's
Marge Luening & A. Jeffery Dando
William F. & Patricia Meyers
Deborah Norton
John & Susan Potter
James F. & Barbara Reynolds
Jonathan Reynolds
Susanne & Gil Rheault
David & Ellen Richardson
Patricia H. Rose
Robert Sarno & Deborah Hall
Nevin & Stina Sayre
John & Julie Schilling
Kim Sears
Barbara Silk
Allen & Lee Sinai
South Mountain Company
Richard E. Steves
Susan Branch Studios
Joseph A. Tate
Tea Lane Real Estate LLC
Granville & Lynne P. White
Francine Woods

\$250+

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Sofia Anthony
John & Wiet Bacheller
Richard Bennett
Barbara & Alden Besse
Ellie & Harvey Beth
Emily B. Bramhall

Mary Breslauer & Rebecca Haag
 Kristin Buck
 Fenton J. Burke
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 Blue Cullen
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 Thomas Decker
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 Stephanie Elliott
 Linda Fairstein
 Woody Filley & Joanne Gosser
 Graeme Flanders & Judith "Judie"
 Flanders
 John O. Flender
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 Aging Inc.
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 Giordano's Restaurant
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 Michael Goldberg
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 Gary & Kathryn Harcourt
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 Robert & Karen Jaffee
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 James Kaye
 Tammy King
 Chris & Shannon Kolb
 Joan & Henry Kriegstein
 Landscape
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 Thomas Lesser & Marjorie Spiegel
 Margaret D. Logue
 Katherine Logue
 Sarah & John Lolley
 Martha's Vineyard Shipyard, Inc.
 Bob Maruska
 Peter Marzbanian
 Jean C. McCarthy
 Janice Meahger
 Irene Mentzel
 Benjamin C. & Patricia Moore
 George S. Morgan

Sherif Nada
 Sally Anne Nicholas
 Mary O'Neil Baker
 Ozarks Tooling LLC
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 Andrew & Deborah Raymond
 Pamela Reade
 Marc Rosenbaum
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 Schofield, Barbini & Hoehn, Inc.
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 Charlena & Harry Seymour
 Julie A. Skinner
 Scott Slocum
 Walter & Carol Slocum
 Priscilla L. Sylvia
 Tracker Home Decor
 Janice Trojan
 Gretchen Underwood
 Wareham Ford
 Woessner Freeman Family Foundation
 Working Earth Organic Gardening

\$100+

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 Airport Laundromat
 American Legion Post 257
 Sally Anderson
 Annette Anthony -Dunlap
 Ken Armstead
 George & Deborah Athearn
 Donald Bagnall
 Noel C. Bagnall
 Bruce & Renee Balter
 Janet Bank
 Martin D. & Gail K. Becker
 Janice D. Belisle
 Marcelle Ben David
 Thomas Behenna
 Martin L. & Carole M. Berger
 Carolyn R. Bernardin
 Bite On the Go
 Robert S. & Winifred Y. Blacklow
 Cynthia Bloomquist
 Alan & Lorraine Bressler
 Andrew & Susan Boass
 Briar Rose Farm
 Doyle & French E. Bunch
 Katherine M. Burke
 James & Pam Butterick
 Caleb Caldwell
 Patience W. & Raymond E. Campbell
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 Victor Capoccia
 Amy Carignan
 Joseph T. Cazeault

CB Stark
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 Sharon Eckhardt
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 Elizabeth A. Eddy
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 Dr. David M. & Molly Finkelstein
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 Flagship Forest Products, Inc.
 Andrew A. & June Richards Flake
 Frank & Carol Forgione
 Gerald Franzago
 Mary S. French
 Richard & Donna Lee Frisch
 Lori P. Gagnon
 Kenneth & Aushra Galley
 Orlando Garcia



Thanks to all of our volunteers who helped with Hospice's Summer Soiree event.

Mary B. Gentle
 Frances M. Gentle
 Larry Gomez
 Jared N. Grant
 Joan & David Green
 Beatrice Green
 Edwin H. & Rheta Greenebaum
 Dorothy Gregory & Shannon Carbon
 Angelo & Sharon Guadagno
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 Hackney Foundation
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 Jo-Anne Harris
 Melinda Harrison
 James C. Hart
 Philip & Carolyn Henderson
 Sandy Hill
 Dawn & Tony Holland
 Homemakers Club of Oak Bluffs
 Mary R. Hopkins
 Priscilla Howell
 Paul Humber
 Carol A. Jackson
 Michael E. Jacobs
 Patricia E. & Eric Johnson
 Gerald & Linda Jones
 Philippe Jordi & Randi Baird
 Barbara Kassell
 Jane B. Keenan
 Stuart Kendall & Beebee Horowitz
 Patricia A. Kendall
 Parthenia & Christopher Kiersted
 Richard Knight
 Dr. Kathleen Koehler

Carol Kolodny
 Beth Kramer
 Joe Krautkramer & Nancy Morris
 Karen Kukolich
 Susan Lamoreaux
 Patricia Lawrence
 Kay L. Leaird
 Micah Levy
 Norman & Kathy Lobb
 John R. & Sarah Lolley
 Jean Curtis Loud
 Ralph & Mary Lowell
 Lumbermens Merchandising
 Corporation
 Gerald T. Lynch
 Paula Lyons
 Margaret Maccowatt
 David MacNeil
 Jane Macuen
 Donald W. & Bertha M. Madeiras
 Susan Madeiros
 Burnham and Magnuson
 Timothy & Eileen Maley
 Janice B. Manter
 Darlene Marashlian
 Elizabeth R. Marshall
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 Jim Martin
 Olivia B. Mason
 Madalyn P. Mattoon & Carl Lawrence
 Shirley Mayhew
 Patsy McCornack & Nancy Protzmann
 Mary McNamee
 Bethany Mendenhall
 Patrick Mercier
 Constantine & Nancy Merjos

Matthew Merry
 Charlotte L. Meyer
 John Mills
 Carol Minkiewicz
 Myron J. Mintz
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 Morning Glory Farm
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 David Nash & Robin Bray
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 Atheline W. Nixon
 Alexander Notopoulos
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 Beth B. Maurice O'Connor
 David J. O'Sullivan
 Francis & Katherine O'loughlin
 Jeanne & Bob Ogden
 Peter C. Orcutt
 Riggs & Helen S. Parker
 Ann Pardo
 Niki Patton
 James Pickman
 Paul & Sandy Pimental
 Teresa P. Pirozzi
 Mary E. Pratt
 Sandy & Jeff Pratt
 Joanne Quinn
 R.A. Graham Co., Inc
 Taryn Ramsey
 Margaret & Norman Rankow
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 Earle A. & DiAnn Ray
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 Herbert Ward
 Robert & Susan Wasserman
 Deborah Ward
 Robert E. Ward
 Jonathan Whiting & Susan Thompson
 Prudence M. Whiting
 Tara J. Whiting
 William & Shirley Wilcox
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 Sally Ann Windle
 Mary Woodcock
 Marilyn Wortman
 Peter Wuerth
 Marilyn Yas
 Frank S. & Sylvia Yeomans
 Robert Zeltzer
 Ronald Zentner

\$50+

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 C'est La Vie
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Wendell Cosgrove
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 Mary E. Cournoyer
 Jennifer Crawford
 Judy Cronig
 Nedine Cunningham
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 Lisa Epstein & Ivory Littlefield
 Elaine Eugster
 Rod & Betty Farrow
 Liz Fauteux
 Frank M. & Merrily Fenner
 Martha Flanders
 Peter C. Fyler
 Margaret Gallagher
 Ellen Gaskill
 Robert & Bonnie George
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 Helen Gollner
 Benjamin Hall, Jr.
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 Wilma G. Hancock
 William & Mary Hangle
 Glenn R. & Linda Hearn
 Lloyd & Barbara Henke
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 Arlene M. Holbrook
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 Phillip Hughes
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 Michael E. & Sandy Joyce
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 Kaplan Thompson Architects
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 Priscilla & Daniel Karnovsky
 Alec & Donna Kent
 Terry Kriedman & Deurward Hughes
 Salme & Peter Kushkowski
 Injy F. Lew
 Michael P. & Sandra Lindheimer
 Robert F. Lionette
 Carl & Barbara Lopes
 Jack Lovewell
 Ralph Lowe
 Jill Macy

Jeffrey Madison
 Martha's Vineyard Antiques Club
 Joyce & Steve Maxner
 Happy S. McCord
 Kelly McGuiggin
 Mary McGuire
 Gwenn & Gary Mead
 Ronald H. Mechur
 Claudia Metell
 Diane Morgan
 Colleen Morris
 Marilyn D. Moses
 Susan Murphy
 Dan Pace
 Melissa Padley
 Dallas D. & Merrily Pennington
 Laurie Perry
 Eric L. Peters
 James Place & Martha Wannamaker
 Judy Plank
 Karen Pontremoli
 Glenn & Marcella Provost
 R W Cutler Bikes
 Grace Reeves
 Walter & Gretchen Rehak
 Edward Resovsky
 Julie Roads
 Debbie Rogers
 Tweed Roosevelt
 Faith Runner
 Kristine L. Scheffer
 Marylee & Joseph Schroeder
 Alan Schweikert
 Lori Shaller
 Vera Shorter
 Paul B. Smadbeck
 Arthur & Diane Smadbeck
 Nelson W. Smith
 Barbara Smith & Jonathan Previant
 Myra Stark
 Sylvia V. Storey
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 Wendy Swolinzky
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 Rachel E. Vanderhoop
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 Lynne & Allen Whiting
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Hospice of Martha's Vineyard
P.O. Box 1748
Vineyard Haven, MA 02568

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Permit No. 46

Return Address Requested

SAVE THE DATES

Hospice of Martha's Vineyard relies on the generosity of its donors, and on supporters of its annual fund-raising events, to cover the costs of the services it provides to the Island community at no charge. To support us with a gift, please visit hospiceofmv.org/donations or call 508-693-0189.

2019 CALENDAR OF EVENTS:

Remembrance Luncheon: Sunday, May 5

Oak Bluffs Road Race: Sunday, May 26

Summer Soiree: Monday, August 12

Hospice Golf Tournament: Sunday, Sept. 15

Handmade from the Heart: Saturday, Dec. 7

Reflections of Peace

Christmas Concert: Wednesday, Dec. 11



This annual report is dedicated to the memory of Elaine Eugster (1937-2019), whose work as a volunteer on behalf of many Island organizations, including Hospice of Martha's Vineyard, was an inspiration to us all.