## Nantucket and Martha's Vineyard Hospitality Communities Join Together to Express Their Fear They Face Economic Disaster if They Can't Re-Open for Business in Time for The Summer Season.

May 4, 2020

To the Governor's Advisory Council,

We the undersigned members of the lodging community located on the islands of Martha's Vineyard and Nantucket **collectively represent the majority of economic activity on both islands**, in addition to construction and real estate. We are deeply concerned about the impact the pandemic is having not only on the health of our residents but on the economic viability of our businesses and on our communities. Our impending crisis was recently highlighted by the very serious financial plight of the Steamship Authority, who also earns all its income in the peak summer months. The boat line, our lifeline, has public funding support options - we do not.

Uniquely, almost all of our economic activity occurs between the end of May and Labor Day. The fragility of our tourism-driven economy lies in its seasonality and the reality that almost all of our businesses are small and family owned. It is within this very short window of time that island residents and business owners have their only opportunity to make a living.

As the season is soon upon us, it is critical that we begin to re-open and prepare our hotel, restaurant, and other tourism-based businesses to welcome guests. We understand and respect the need to phase the re-opening of our state-wide economy and support proper health restrictions. If we lose the summer season the impact will be devastating to our island's economies and our businesses.

We support the work being done by Governor Baker's office and the appointed reopening task force. We know the Governor's directives and order (when issued) will be fair and practical - but we need guidance as soon as possible to when non-essential travel can resume and hotels and restaurants can re-open.

We seek the State's leadership in laying out specific re-opening guidelines and restrictions by May 18 so that local officials in our communities can consistently apply, support, and follow these restrictions and directives thereafter. These include:

- Gathering capacities
- Restaurant capacities
- Transportation capacities

We are committed to following all new Commonwealth mandated protocols to provide a safe environment for both our employees and guests. We are responsible citizens who are ready

and willing to tackle the challenge that lies ahead and prepare our businesses to adapt to new standards including proper:

- Social Distancing
- Hygiene Protocols
- Staffing and Operations
- Cleaning and Disinfecting
- Educating our employees and revising our operational procedures.

We ask you to give us a fighting chance to salvage what is left of the season and save our communities from economic collapse.

## By the numbers:

Total Numbers 2018 -Martha's Vineyard and Nantucket combined:

Spending by visitors: \$386,908,879

Lodging & Restaurant Payroll: \$94,727,614

• Jobs Supported: 2,751

State Rooms and Meal Taxes: \$14,023,801Local Room & Meal Taxes: \$17,697,821

Thank you for your consideration.

Sincerely,

Diane Carr, Spokesperson for Martha's Vineyard Lodging Group <u>dianecarr@hobknob.com</u>
Jamie Holmes, President of Nantucket Lodging Association <u>gm@thenantuckethotel.com</u>

## Martha's Vineyard Hotels and Inns

Ashley Inn, Fred & Janet Hurley
Charles and Charles Inn, Jefferson Davis
Charlotte Inn, Gerret and Paula Conover
Crocker House Inn, Jeff and Jynell Kristel
Dockside Inn, John V. Tiernan
Edgartown Commons, Maria Black
Edgar Hotel, David Rosenberg and Jessica Rosenberg
Harborside Inn, Gregory J. Mafcher
Harbor View Hotel, Bernard Chiu
Hob Knob Hotel, Diane M. Carr
Hotel Ginger, Jamie Heath
Kelley House, Scott Little

Lambert's Cove Inn, John and Keya Cain

Look Inn, Frederick Rundlet

Madison Inn, Mary Ibsen

Mansion House Inn, Josh Goldstein

Menemsha Inn and Beach Plum Inn, Bob and Sarah Nixon

Narragansett House, Kahina Van Dyke and Claudio Casarotti

Nobnocket Boutique Inn, Simon and Annabelle Hunton

Oak Bluffs Inn, Erik and Rhonda Albert

Pequot Hotel, Lisa Allen

Summercamp Hotel, Rob Blood

Sydney, Christopher, Richard & Edgartown Inn, Charles and Anne Hajjar

Vineyard Harbor Motel, Christine Thompson

Vineyard Square Hotel, Wesley Doyle

Winnetu Oceanside Resort, Mark Snider

## Nantucket Hotels and Inns

21 Broad, 76 Main, Rob Blood

Anchor Inn, Tracy Edwards

Brant Point Inn, Thea Kaizer

Brass Lantern Inn, Michelle Langlois

Century House, Roberts Collection, Terry Sanford and Jason Brown

Centerboard Inn, Jessica and Joan Rosenberg

Chapman House, Regatta Inn, Veranda House, Peter Brauer

Cliff Lodge, Seth Bernstein

Cliff Side Beach Club, Chip Cunningham

Harborview Nantucket, David Holland

Hawthrone House, Henry Sandford

Hotel Pippa, Chris Skehel

Jared Coffin, The Cottages and Lofts at the Boat Basin, Khaled Hashem

Le Languedoc, #3 Hussey Street, Alan and Ann Cuhma and Neil and Eddie Grennan

Martin House, Lisa Soeder

Nantucket Inn, Scott Thomas

Seven Sea Street Inn, Matthew Parker

Ships Inn, Bob Moulder

The Barnacle Inn, Suzi Kendall

The Beachside At Nantucket, Karen Keelan

The Carlisle House Inn, Jeneane Life

The Carriage House, Haziel Jackson

The Chestnut House, Christa Carl

The Greydon House, Garrison Beale

The Nantucket Hotel, Mark Snider

The Periwinkle Inn, Gail Norton

The Sherburne Inn, Karen Macumber

The Summer House – Siasconset, Pineapple Inn, Peter Karlson

The Wauwinet, Eric Landt
The Westmoor Club, John Cowden
Union Street Inn – Waterfall Enterprises, Ken and Kevin Withrow
White Elephant, White Elephant Villages and Residences, Bettina Landt